



It's Your right to know
exactly what You pay for!

ibf-motors

Fleet services for corporate clients

We close all requests for transport services
related to passenger transport, comfortable and safe
transportation of company employees



**in all cities of Russia
since 1996**

**Value system for customers
that works** →



It's Your right to know
exactly what You pay for!

ibf-motors

- Corporate taxi
- Long-term car rental with a driver
- Full or partial management of a client's fleet
- Defensive driving trainings in our own training center
- Personnel management of core personnel in the transport sector
- Organization of medical examination of drivers and release of vehicles on the line

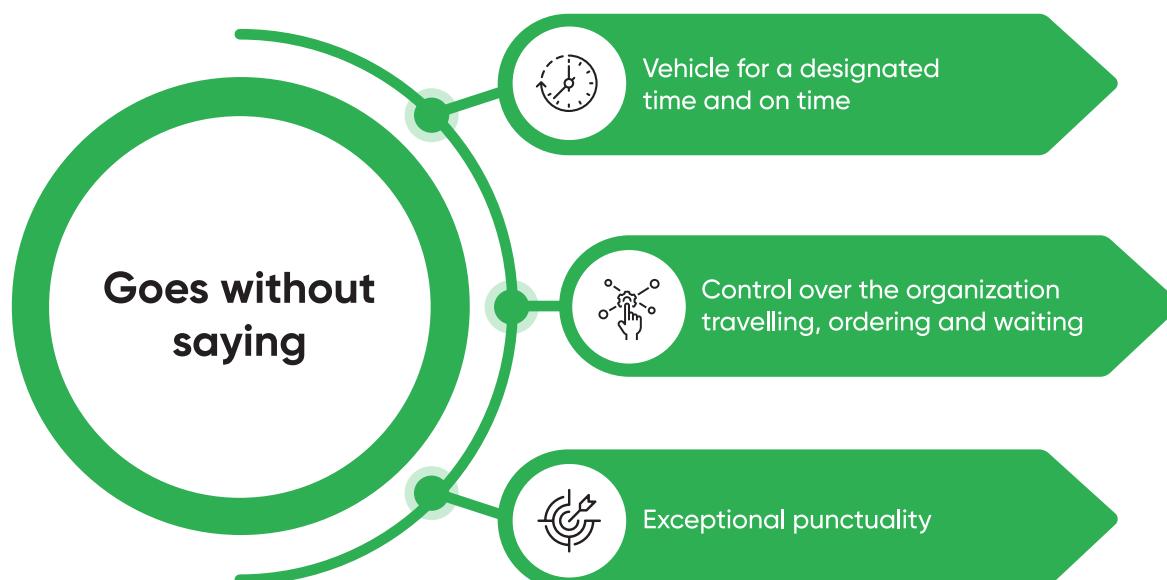


First, comfort, then technical details

Providing:

- **Travel comfort for employees and executives under a special programme**, including business class, premium class cars and personal drivers
- **Communicating** with English-speaking passengers
- **Permanent staff** – all employees and drivers are employed by the company
- **The option of renting a car** with a certain driver
- **Accustomed service in any city of Russia**

- **Customization of billing**
- **Safety as principal priority**
- **Comfortable pick-ups** at airports and railway stations with arrival tracking
- **Customized personal account** for order placement and notification of order statuses
- **Post-payment** and deferred payment system



Best af all

**We know how to take care
of your comfort and safety**

Additionally, a **prompt support service** takes care of all questions



There are no bots.
Only employees answer. 24/7



No waiting on the line



Qualified staff are involved
in resolving issues



All questions are solved promptly



Staff is trained to work with corporate clients and business tasks

01 Excellent knowledge of the city

02 High professional skills.
Self-control and good manners.
Business style of clothing

03 Following corporate rules
and policies



Training Centre IBF-Safety

Driving safety is a basic principle

All drivers undergo compulsory defensive driving training according to the rules and standards of defensive driving at our **own Training Centre IBF-Safety**

Moving on to the technical details?



IBF-Motors services for you

Equivalent replacement of own fleet
**without maintenance, organization
and monitoring**



Short-term car rental with a driver (corporate taxi)

- ✓ For transfers to airports, railway stations. **Included:** assistance with luggage, waiting in case of flight delays, meeting with a sign
- ✓ For travelling in the city. **Included:** waiting time
- ✓ For intercity one day trips – for short distances or several days – for distant areas
- ✓ Courier services – delivery of documents, parcels and anything you need. **Included:** a driver picks up a parcel, delivers it carefully, waits for the reporting documents, if necessary, and comes back to your place
- ✓ **An experienced driver works for you.** You travel in an unbranded car. The driver sticks to the route agreed with you, supplies comfort in the cabin and assumes the payment of toll roads and parking lots

Order placement systems

It's easy to place an order 24/7:

- ✓ by phone through an operator
- ✓ by e-mail
- ✓ in personal account
- ✓ via mobile app

and also possible:

- ✓ API integration with client software
- ✓ via the Corteos system and through other platforms



The payment system is convenient for you:

- ✓ by bank transfer with deferred payment
- ✓ by bank card in the car at the destination point
- ✓ deferred payment option
- by bank card on our website within 24 hours after the trip in all Russian and CIS cities



IBF-Motors services for you

Equivalent replacement of own fleet
**without maintenance, organization
and monitoring**



Long-term car rental with a driver for personal and corporate trips, running errands

- ✓ **The car meets your requirements**, at your complete disposal, including 24-hour operation with a shift crew, if required
- ✓ **The driver is also a subject to a selection process.** The driver is allowed to work after a successful interview and your approval. If necessary, the driver is replaced promptly
- ✓ **Your needs are always met** – for holiday period or sick leave the replacement of the driver is agreed in good time

IBF-Motors services for you

For business of different scales
and different main lines



Full or partial management of a customer's vehicle fleet

- Frees up a significant amount of financial, time and human resources for the Client's company

- ✓ **Costs** of non-core personnel and corresponding costs are **excluded**
- ✓ **Workload** on corresponding departments, in particular, the accounting department is reduced
- ✓ **Issues of control and cooperation** with fuel companies, car service and maintenance, car wash, tow trucks, etc. are removed



Instead of all these problems, you get one invoice once a month with a deferred payment option

IBF-Motors services for you

**For business of different scales
and different main lines**



Personnel management of core personnel in the transport sector

- Reducing the burden on the HR department and costs arising from the rotation of fleet personnel

- ✓ **Prompt providing the Customer with a driver** (additional drivers) from our staff
- ✓ **Increase in the number of drivers** for the required period, on request
- ✓ **Select a regular driver** according to specific skills, testing programs and conduct of defensive driving training sessions

IBF-Motors opportunities for you

**For business of different scales
and different main lines**



Organization of pre-trip and post-trip medical examination of drivers and release of vehicles on the line



Health checks – our system works to keep people safe and preserve your assets

- ✓ Professional examination and exhaustive fixation of the driver's condition
- ✓ Sobriety monitoring
- ✓ Proper completion of corresponding documentation

Where:

- ✓ in our own medical offices.
Drivers can choose the nearest location, saving working time
- ✓ on the Client's premises
- ✓ using telemedicine technologies

01 We use quality equipment and modern diagnostic methods

02 When opening new offices, we consider our Clients' wishes in terms of locations

Release of vehicles on the line

we do not release of defective
or incomplete vehicles



- ✓ The inspection is carried out in strict accordance with the manual
- ✓ The inspection procedure is agreed with the Client
- ✓ The inspection is carried out by experienced mechanics



*The service is provided on the basis of a medical license

IBF-Motors Opportunities for you

Training your drivers and employees
to drive safely



IBF-Safety Training Centre: 20 years we have
been teaching drivers to ensure passenger safety

- ✓ **under different road conditions:**
off-roading, winter, offseason
- ✓ **and weather conditions:**
fog, heavy rain, sudden weather changes
- ✓ **and other factors that** complicate the car movement

Material and technical base

- **Teachers**

Hold a variety of qualifications
including:

- ✓ RoSPA international certification (UK)
- ✓ Jaguar Land Rover Experience
international certification (UK)
- ✓ Diplomas of Master of Apprenticeship (Russia)

- **Own fleet of vehicles for training**



**Prior to the completion of
defensive driving training,
drivers are not allowed to work,
regardless of driving record**

IBF-Motors fleet



Cars are different in class **based on the comfort level**

Middle class

Škoda Octavia or similar

Business class

Toyota Camry or similar

Premium class

Mercedes-Benz E-Class or similar

Minivan

Volkswagen Caravelle
7 passenger seats

Minibuses

Peugeot Boxer 16 passenger seats,
Ford Transit and Mercedes-Benz
Sprinter 19 passenger seats

VIP class

Mercedes-Benz S-Class, Mercedes-Benz
V-Class minivan, Volkswagen Multivan

Buses 50+ seats
– King Long



We do not brand our
vehicles and update our
fleet in a timely manner

Accustomed service and care – anywhere in Russia



Over the years, we have checked and tested many passenger transport companies in regional cities of Russia

In each city we have chosen those we can trust with your trips

Regional partners work according to our quality and service standards

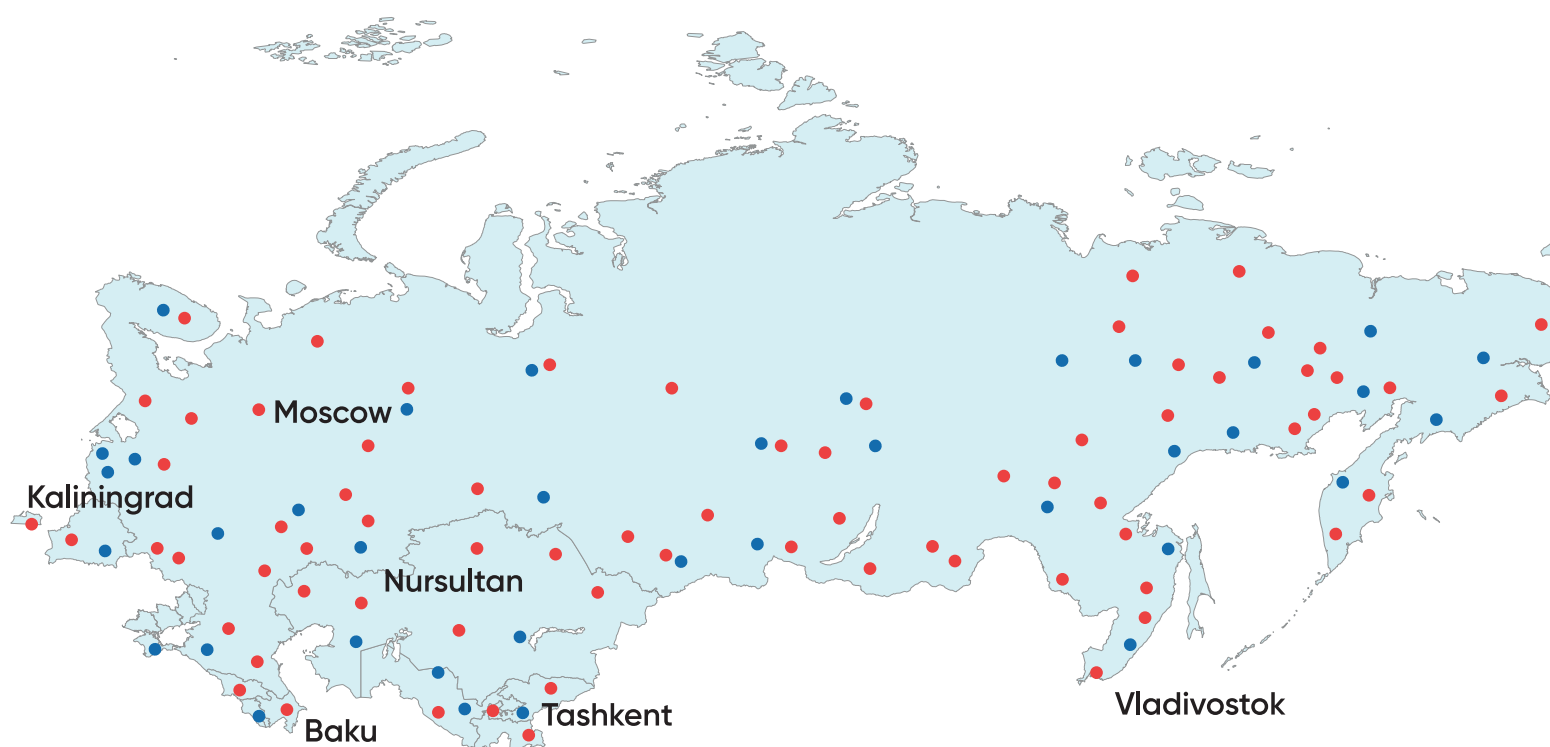
- By connecting the regional service, you receive:
short-term and long-term car rental with a driver,
management of the client's car fleet, personnel
management of profile personnel

The service includes:

- ✓ Single window for placing orders over the whole country
- ✓ Convenient seamless processing of business trips transfers
- ✓ Unified travel bill
- ✓ All major payment options are offered in Moscow
- ✓ Solving any questions through our call-center 24/7

**We promptly open your business
process Service at the required location,
even if we have not been previously
represented there**

- — Corporate taxi
- — Fleet management



IBF-Motors – all that matters

Our trademark –
**is flexibility
and full financial
transparency**

★ **In 27 years of development**

and paying attention to clients' exceptional needs, we have created a perfect environment for collaboration

★ **10+ years we have been trusted**

transporting patients participating in clinical trials throughout Russia

★ **20+ Travel Agencies**

and Mice companies trust us for event catering and transfer services

Delicate treatment, special attention to passengers and strict confidentiality – we know how to work in non-standard conditions



About us:



90% of companies, which enquire once, become loyal customers and...



AstraZeneca Russia

We would like to express our gratitude to the driver for being courteous, helpful to our principal, suggesting route options and changing the order when necessary



Philips

I would like to thank you for the excellent support of our event in St. Petersburg on 3 - 4 September! All logistics were organised at a high professional level. Our colleagues were very satisfied. Thank you!



CBS

We would like to express our gratitude to the driver who picked up a fragile cargo for us as ordered and carefully delivered it to the other end of Moscow. He was constantly in touch, checked the order at our request, provided photos and showed amazing sensitivity to our requests...



PepsiCo

Dear partners,
I would like to mention the work of one of your drivers who took me to Sheremetyevo airport. The journey with him was pleasant. Your driver was courteous, considerate and showed high standards of his understanding of customer relations



Кимберли Кларк

I would like to express my gratitude to the driver from your company. The driver did not have to wait outside and freeze, promptly found and loaded the luggage. During the trip, he drove carefully, complied with all traffic rules. Excellent company, excellent drivers and a decent fleet of vehicles. Thank you for being there



ГСК Трейдинг

From the company GSK Trading we would like to express our huge gratitude to the driver. A passenger accidentally left her purse in the car and the driver responded immediately and brought the wallet to its destination



...recommend us



IBF-Motors – your full-fledged transport department outside the office

- **Promptly answer any questions**
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For notes

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